



## General Agencies

FOR THE WEEK ENDING

### Combined Health/Life

January 17, 2016

<b>Diamond Producers (\$50,000 &amp; Above)</b>	<b>Agency Name</b>	<b>Net Issue</b>	<b>Producer Count</b>
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$98,034	36
Lemar, Mike	Sunshine State Agency	\$61,876	27
Hatton, Catherine E.	Long Island Insurance Solutions	\$54,555	34
<b>Platinum Producers (\$30,000 - \$50,000)</b>			
Ahlbum, Donna M.	Ahlbum Insurance Agency	\$35,150	7
Borosak, William J. Jr.	Secure Financial Group, LLC	\$34,365	7
Maisto, Stephen	Senior Health Solutions	\$32,736	5
Concklin, Ron	Rosenberg-Concklin, Inc.	\$30,581	17
<b>Gold Producers (\$10,000 - \$30,000)</b>			
Ahlbum, Tim	Health Coverage Solutions	\$27,756	6
Shackelford, Edward L.	The Assurance Group, Inc.	\$25,804	9
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$23,218	6
Amerilife		\$20,774	33
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$19,988	4
Rosati, Lisa	Rosati Insurance Agency	\$18,448	4
Bowes, Barbara N.	Bowes Insurance Agency	\$15,324	2
Barta, Devin M.	Barta Insurance Agency	\$12,912	5
American Eagle Consultants, Inc.		\$12,283	9
Sakharoff, Richard D.	Security Benefits Group, Inc.	\$12,228	2
Duryea, Don B.	Duryea Insurance Agency	\$11,268	4
<b>Silver Producers (\$5,000 - \$10,000)</b>			
Long Island Health Plans, Inc.		\$9,644	4
Wiedersum, Bryan F.	Wiedersum Insurance Agency	\$9,528	1
Senior Insurance Marketing, Inc.		\$9,492	3
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$9,347	3
Futurity First Insurance Group, Inc.		\$8,652	4
Mednick, Scott E.	Professional Insurance Systems of Florida	\$7,989	8
Jacobson, Sandy A.	Jacobson Insurance Agency	\$7,823	3
Professional Group Plans, Inc.		\$7,816	3
Broker Connection, Inc.		\$7,536	1
Ulayyet, Fred M.	Ulayyet Insurance Agency	\$7,450	1
Clark, John W.	Senior Solutions Insurance Agency	\$7,283	8
Catron, Edward A.	Catron Insurance Agency	\$7,271	2
Banville, Richard	Banville Insurance Agency	\$7,200	2
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$6,970	8
Rodriguez, Carmen A.	Landers-Stein & Associates	\$6,839	1
Marrow, Elizabeth	Marrow Insurance Agency	\$6,588	1
Schwartz, Scott J.	Insurance Protection Services	\$6,120	1
Jones, John A.	Jones Insurance Agency	\$6,096	2
Lepage, Kenneth L. Jr.	Lepage Insurance Agency	\$5,996	4
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$5,892	1
Ahmed, Nur N.	Ahmed Insurance Agency	\$5,246	3
Washwick, Karl	The Washwick Agency, Inc.	\$5,204	1
Collins, Robert D.	Collins Insurance Agency	\$5,100	1
FNA Insurance Services, Inc.		\$5,100	3



## General Agencies

Combined Health/Life

FOR THE WEEK ENDING

January 17, 2016

### Bronze Producers (\$2,500 - \$5,000)

Graham, Carter	Shoreline Financial	\$4,884	1
Finken, Mark E.	Merit Insurance Services, Inc.	\$4,692	2
Valery, Albert L.	Valery Insurance Agency	\$4,620	1
Scoggins, Edith A.	Scoggins Insurance Agency	\$4,501	1
Zenith Marketing Group, Inc.		\$4,416	1
Carran, John S.	Carran Insurance Agency	\$4,355	2
Abadjian, Pierre	Abadjian Insurance Group	\$4,320	2
Aberman, Howard S.	Aberman Insurance Agency	\$4,108	1
Edwards, Jackson IV	Edwards Insurance Agency	\$4,044	3
Cohen, Jeremy B.	Cohen Insurance Agency	\$3,948	1
Agent Pipeline, Inc.		\$3,887	2
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$3,803	1
Richard, Paul	Richard Insurance Agency	\$3,647	1
Landis, Mark S.	Metro Merchant Services	\$3,606	2
Levine, Steven N.	Levine Insurance Agency	\$3,504	1
Dworkin, Earl D.	Dworkin Insurance Agency	\$3,491	1
Weiner, Herbert A.	Weisbrot Insurance Agency	\$3,480	1
Arlein, David	Arlein Insurance Agency	\$3,396	1
Hoyek, Pete N.	Hoyek Insurance Agency	\$3,300	1
Green, Laurie A.	Green Insurance Agency	\$3,276	1
Atwood, Susan E.	Atwood & Associates Insurance Agency	\$3,272	1
Schuler, James F.	Consumer Group Services, Inc.	\$3,191	1
Adler, Jeffrey S.	Adler Insurance Agency	\$3,132	1
Gardner, Grant G.	Gardner Insurance Agency	\$3,096	1
Holmquist, James A.	Holmquist Insurance Agency	\$2,987	1
Your Health Insurance Agency, Inc.		\$2,972	1
Nordstrom, Timothy W.	Nordstrom Insurance Agency	\$2,964	1
Lynn, Bruce W.	Lynn Insurance Agency	\$2,928	1
Berkoff, Yima	Berkoff Insurance Agency	\$2,844	1
Bledsoe, Forrest L.	Chamber Health Plans, Inc.	\$2,844	1
Daley, Michael A.	Daley Insurance Agency	\$2,772	1
General Agency Ins. Development Svc.		\$2,688	2
Whitehead, Robert L.	Whitehead Insurance Agency	\$2,676	1
Hirsch, Susan J.	Hirsch Insurance Agency	\$2,652	2
McClellan, Jason	McClellan Insurance Agency	\$2,556	1
Maisonet, Joseph	Maisonet Insurance Agency	\$2,542	4



# Weekly Leader Board

FOR THE WEEK ENDING

January 17, 2016

## Writing Agents

Combined Health/Life

Diamond Producers (\$20,000 & Above)

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Platinum Producers (\$15,000 - \$20,000)

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Maisto, Stephen	\$16,368
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Gold Producers (\$10,000 - \$15,000)

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Kirby, Joseph S.	\$14,136	Oblaczynski, William J.	\$10,608
Ahlbum, Tim	\$12,180	Gordon, Aaron	\$10,247
Berlingieri, Joanne	\$11,304	Graham, Christopher N., CLU	\$10,030
Dega, Brigett L.	\$10,740		

Silver Producers (\$5,000 - \$10,000)

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Sakharoff, Richard D.	\$9,636	Lobdell, Deborah H.	\$6,671
Wiedersum, Bryan F.	\$9,528	Marrow, Elizabeth	\$6,588
Bowes, Barbara N.	\$8,652	Ahlbum, Jon	\$6,552
Ranney, Eugene	\$7,920	Stevens, Ray	\$6,334
Jedlicka, George T.	\$7,536	Terminiello, Christine	\$6,287
Ulayyet, Fred M.	\$7,450	Schwartz, Scott J.	\$6,120
Smith, Constance A.	\$7,270	Sheldon, Paul, CLU, ChFC	\$5,892
Holzman, Robert	\$7,175	Sachs, Kerry	\$5,856
Stevens, Jason	\$7,031	Unsell, Rhona S.	\$5,712
Lissarague, Vidal	\$6,839	Washwick, Karl	\$5,204
Rosati, Lisa	\$6,784	Bushko, Heidi	\$5,178
Balogh, Christian J.	\$6,708	McKnight, Robert J.	\$5,087
Towson, Carole A.	\$6,672		



# Weekly Leader Board

FOR THE WEEK ENDING

January 17, 2016

## Writing Agents

### Combined Health/Life

#### Bronze Producers (\$2,500 - \$5,000)

Graham, William C.	\$4,884	Atwood, Susan E.	\$3,272
Bahlkow, Valerie J.	\$4,800	Malley, Jeffrey K.	\$3,272
Denobrega, Antonio J.	\$4,642	Aboul-Hosn, Haitham M.	\$3,252
Valery, Albert L.	\$4,620	Puente, Efraim A.	\$3,227
Halperin, Murray A.	\$4,524	Schrupp, Billy L.	\$3,192
Scoggins, Edith A.	\$4,501	Hackmeier, Jeff D.	\$3,191
Lawrence, Kevin	\$4,456	Adler, Jeffrey S.	\$3,132
Mayer, Bruce P.	\$4,452	Osborn, Jarrett	\$3,108
Mallis, Nicholas M.	\$4,416	Barta, Devin M.	\$3,096
Aberman, Howard S.	\$4,108	Reynolds, Paul E.	\$3,096
Saylor, Dexter R.	\$4,104	Dorfman, Aaron	\$3,080
Catron, Edward A.	\$4,079	Greer, Michael	\$3,072
Caron, Clay W.	\$3,996	Holmquist, James A.	\$2,987
Brown, Matthew	\$3,983	Sandler, Steven A.	\$2,972
Cohen, Jeremy B.	\$3,948	Nordstrom, Timothy W.	\$2,964
Barganier, Brian K.	\$3,900	Carran, John S.	\$2,940
Gilbert, Brian	\$3,876	Harmel, Janet L.	\$2,928
Brown, Christopher	\$3,816	Patton, Rhonda	\$2,928
Delauter, Kenneth R. Jr.	\$3,803	Douglas, Bonnie R.	\$2,927
Caravousanos, George J. Jr.	\$3,768	Badessa, Joseph J.	\$2,844
Friedman, Michael D.	\$3,768	Berkoff, Yima	\$2,844
Kempler, Gary S.	\$3,768	Bullard, Janet C.	\$2,844
Wagner, Eric D.	\$3,764	Jaffe, Joseph A.	\$2,844
Ahlbum, Donna M.	\$3,744	Patterson, Adam D.	\$2,844
Zacharias, William P.	\$3,720	Snogren, Vicki L.	\$2,844
Vickers, Jordan	\$3,708	Daley, Michael A.	\$2,772
Westfall, Edward B.	\$3,672	Empert, Richard A.	\$2,712
Kelsey, Steven D.	\$3,647	McGregor, Iyan L.	\$2,700
Borosak, William J. Jr.	\$3,623	Kervel, Lawrence C.	\$2,676
Aarons, Neill	\$3,564	Lemar, Fred W. Jr.	\$2,676
Recht, Howard	\$3,556	Riddle, David O.	\$2,676
Levine, Steven N.	\$3,504	Rodriguez, Rodrigo	\$2,676
Dworkin, Earl D.	\$3,491	Whitehead, Robert L.	\$2,676
Schneider, Linda B.	\$3,480	Black, Ana Maria C.	\$2,664
Weiner, Herbert A.	\$3,480	Miller, Phyllis D.	\$2,628
Arlein, David	\$3,396	Affe, Jonathan W.	\$2,616
Heimes, Amanda K.	\$3,324	Kaplowitz, Carol	\$2,616
Sutko, Marilyn	\$3,324	Leake, James L.	\$2,592
Hoyek, Pete N.	\$3,300	Ostroske, Patricia A.	\$2,556
Green, Laurie A.	\$3,276		